

Press Release

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Lupus alpha strengthens wholesale sales team

Sales specialist Gerhard Schurer joins Lupus alpha

Experienced sales specialist Gerhard Schurer has arrived to bolster Lupus alpha's wholesale sales team with immediate effect. Bringing decades of industry experience, Schurer will work with colleagues on his new team to drive nationwide sales of mutual funds for wholesale investors such as asset managers, family offices and private banks. In total, the Frankfurt-based asset management company manages around EUR 16 billion in assets, including EUR 1.8 billion in mutual funds.

"We are delighted to be able to strengthen our wholesale team with Gerhard Schurer as our new Senior Relationship Manager. With more than 25 years of sales experience across the insurance and banking sectors as well as in asset management, we are pleased to have gained a highly experienced sales expert who ideally complements our positioning in the wholesale business. We can use his extensive network and experience in providing tailored support to wholesale investors specifically to reinforce our existing client relationships and expand our client base," said **Oliver Böttger, Partner and Head of Wholesale at Lupus alpha.**

Gerhard Schurer was most recently Managing Director of the Lombard International Group's distributor in Germany. He previously worked at Laiqon, Amundi Asset Management, Pioneer Investments and Fondsdepot Bank as well as insurance firms Generali International and Canada Life.

Since 2016, Lupus alpha has firmly established its wholesale and mutual funds segment as an important second pillar alongside the institutional sales business. The Frankfurt-based asset manager currently manages around EUR 1.8 billion in assets in its mutual funds. Together with its institutional mandates and special funds, Lupus alpha is responsible for EUR 16 billion in assets.

About Lupus alpha: As an independent, owner-operated asset management company, Lupus alpha has been synonymous with innovative, specialised investment solutions for 25 years. As one of Germany's European small and mid-cap pioneers, Lupus alpha is one of the leading providers of volatility strategies as well as collateralised loan obligations (CLOs). The specialist product range is rounded off by global convertible strategies and risk overlay solutions for institutional portfolios. The Company manages a volume of approximately EUR 16 billion for institutional and wholesale investors. For further information, visit www.lupusalpha.de.